

Summary of Consolidated Financial Results  
for the Year Ended March 31, 2024(Unaudited)

May 14, 2024

English translation from the original Japanese-language document

(All financial information has been prepared in accordance with accounting principles generally accepted in Japan)

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 URL: <https://www.nihonseiko.co.jp>  
 Stock exchange listing: Tokyo  
 Securities Code: 5729  
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## 1.Consolidated Financial Results for the Years Ended March 31,2024 and 2023

## (1) Operating Results

(Rounded down to millions of Japanese Yen)

(%: Changes from the previous fiscal year)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
For the years ended								
March 31,2024	15,589	(2.1)	674	(16.0)	706	(10.8)	502	4.3
March 31,2023	15,923	(6.9)	802	(63.4)	791	(64.8)	481	(68.7)

Note: Comprehensive income:

Fiscal year ended March 31, 2024: 528 million yen 10.9%

Fiscal year ended March 31, 2023: 476 million yen (69.3%)

	EPS	Return on equity	Recurring profit to total assets ratio	Operating income to net sales ratio
	Yen	%	%	%
For the years ended				
March 31,2024	205.84	5.3	4.7	4.3
March 31,2023	197.45	5.2	5.5	5.0

Note: Equity in earnings of unconsolidated subsidiaries and affiliate during the period:

Fiscal year ended March 31, 2024: – million yen

Fiscal year ended March 31, 2023: – million yen

## (2) Financial Position

	Total assets	Total net assets	Shareholders' equity ratio	Shareholders' equity per share
	Millions of Yen	Millions of Yen	%	Yen
As of				
March 31,2024	15,874	9,701	61.1	3,970.70
March 31,2023	13,953	9,408	67.4	3,855.56

Note: Shareholders' equity As of March 31, 2024: 9,408 million yen

As of March 31, 2023: 9,408 million yen

## (3) Statements of Cash Flows

	Operating activities	Investing activities	Financing activities	Cash & cash equivalents at the end of the period
	Millions of Yen	Millions of Yen	Millions of Yen	Millions of Yen
For the years ended				
March 31,2024	1,546	(1,569)	765	3,023
March 31,2023	184	(744)	(252)	2,276

## 2. Cash dividends

	Cash dividends per share					Total amount of cash dividends (Annual)	Payout ratio (Consolidated)	Cash dividends to net assets ratio (consolidated)
	First Quarter	Second Quarter	Third Quarter	Year -end	Annual			
For the years ended	Yen	Yen	Yen	Yen	Yen	Millions of Yen	%	%
March 31,2023	—	60.00	—	60.00	120.00	292	60.8	3.1
March 31,2024	—	40.00	—	40.00	80.00	195	38.9	2.0
March 31,2025 (expected)	—	45.00	—	45.00	90.00		30.5	

## 3. Consolidated Earnings Forecast for the Year Ending March 2025 (April 1, 2024 ~ March 31, 2025):

(%: Change from the previous fiscal half year for First half 2023)

(%: Change from the previous fiscal year for Year ending March 31,2024)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		EPS
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
First half 2024	9,840	24.8	630	203.0	610	160.4	420	160.1	171.91
Year ending March 31,2025	20,040	28.5	1,100	63.1	1,060	50.1	720	43.2	294.70

## 4. Others

(1) Changes in major subsidiaries during the fiscal year ended March 31,2024 : No

(2) Changes in accounting policies, accounting estimates and retrospective restatements in the consolidated financial statements

1. Changes due to amendment of accounting standards : No

2. Changes due to other reasons : No

3. Changes in accounting estimates : No

4. Retrospective restatements : No

(3) Number of outstanding shares at the end of the period

1. Number of outstanding shares at the end of the period:

As of March 31, 2024: 2,605,900

As of March 31, 2023: 2,605,900

2. Number of treasury shares at the end of the period:

As of March 31, 2024: 162,711

As of March 31, 2023: 165,561

3. Average number of outstanding shares during period:

As of March 31, 2024: 2,442,346

As of March 31, 2023: 2,440,355

## Note concerning the Appropriate Use of Forecast

The aforementioned forecasts are based on certain assumptions that Company has deemed relevant and appropriate as of the date of publication.

Actual results may differ materially from the forecast due to many factors.

## Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Assets</b>		
Current assets		
Cash and deposits	2,276,200	3,023,275
Notes and accounts receivable – trade	2,539,247	2,867,394
Merchandise and finished goods	1,815,975	1,913,545
Work in process	322,846	377,873
Raw materials and supplies	1,566,420	1,257,623
Other	316,914	275,461
Allowance for doubtful accounts	(8,521)	(9,039)
Total current assets	8,829,084	9,706,134
Non-current assets		
Property, plant and equipment		
Buildings and structures	4,552,596	5,490,708
Accumulated depreciation	(2,834,828)	(2,957,109)
Buildings and structures, net	1,717,767	2,533,598
Machinery, equipment and vehicles	7,132,081	7,264,011
Accumulated depreciation	(6,350,389)	(6,606,837)
Machinery, equipment and vehicles, net	781,691	657,173
Tools, furniture and fixtures	748,375	737,582
Accumulated depreciation	(652,350)	(673,760)
Tools, furniture and fixtures, net	96,024	63,822
Land	1,436,191	1,436,191
Leased assets	362,247	366,471
Accumulated depreciation	(41,500)	(68,063)
Leased assets, net	320,747	298,407
Construction in progress	209,137	577,846
Total property, plant and equipment	4,561,560	5,567,040
Intangible assets		
Other	149,773	154,415
Total intangible assets	149,773	154,415
Investments and other assets		
Investment securities	134,489	167,412
Retirement benefit asset	45,565	76,540
Deferred tax assets	79,142	44,013
Other	154,307	158,866
Total investments and other assets	413,505	446,832
Total non-current assets	5,124,839	6,168,288
Total assets	13,953,923	15,874,422

## Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2023	As of March 31, 2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable – trade	954,696	1,315,756
Electronically recorded obligations – operating	206,838	332,618
Short-term borrowings	1,445,200	1,579,200
Accounts payable – other	200,393	239,815
Lease liabilities	27,078	27,590
Income taxes payable	75,782	116,149
Provision for bonuses	161,545	157,110
Provision for bonuses for directors (and other officers)	26,240	7,625
Other	369,552	454,302
Total current liabilities	3,467,328	4,230,169
Non-current liabilities		
Long-term borrowings	287,700	1,191,500
Lease liabilities	328,057	304,242
Deferred tax liabilities	54,985	36,388
Retirement benefit liability	350,770	354,493
Asset retirement obligations	37,607	37,856
Other	18,603	18,603
Total non-current liabilities	1,077,724	1,943,083
<b>Total liabilities</b>	<b>4,545,052</b>	<b>6,173,253</b>
<b>Net assets</b>		
Shareholders' equity		
Share capital	1,018,126	1,018,126
Capital surplus	564,725	570,142
Retained earnings	7,942,134	8,200,727
Treasury shares	(154,242)	(151,653)
Total shareholders' equity	9,370,743	9,637,343
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	27,567	50,419
Foreign currency translation adjustment	10,560	13,406
Total accumulated other comprehensive income	38,127	63,826
<b>Total net assets</b>	<b>9,408,871</b>	<b>9,701,169</b>
<b>Total liabilities and net assets</b>	<b>13,953,923</b>	<b>15,874,422</b>

## Consolidated statements of income

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Net sales	15,923,384	15,589,359
Cost of sales	13,998,363	13,800,147
Gross profit	1,925,020	1,789,212
Selling, general and administrative expenses		
Freight-out and storage expense	148,376	142,824
Salaries and allowances	412,283	401,709
Provision for bonuses	39,977	37,783
Provision for bonuses for directors (and other officers)	26,240	1,049
Retirement benefit expenses	9,312	8,818
Welfare expenses	81,474	77,605
Depreciation	25,312	37,598
Travel and communication expenses	31,128	32,038
Rent expenses	26,429	28,853
Other	321,507	346,444
Total selling, general and administrative expenses	1,122,043	1,114,724
Operating profit	802,976	674,487
Non-operating income		
Interest income	999	777
Dividend income	3,252	3,136
Foreign exchange gains	—	22,021
Insurance claim income	9,977	7,098
Subsidy income	406	14,252
Surrender value of insurance policies	5,050	6,373
Other	6,048	9,009
Total non-operating income	25,733	62,669
Non-operating expenses		
Interest expenses	17,229	18,533
Foreign exchange losses	9,117	—
Care and maintenance costs of suspended mine	9,332	11,043
Other	1,551	1,310
Total non-operating expenses	37,230	30,887
Ordinary profit	791,479	706,269
Extraordinary income		
Gain on sale of non-current assets	59	—
Total extraordinary income	59	—
Extraordinary losses		
Loss on retirement of non-current assets	1,258	12,768
Total extraordinary losses	1,258	12,768
Profit before income taxes	790,280	693,501
Income taxes – current	214,875	184,298
Income taxes – deferred	93,554	6,461
Total income taxes	308,429	190,759
Profit	481,850	502,741
Profit attributable to owners of parent	481,850	502,741

## Consolidated statements of comprehensive income

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Profit	481,850	502,741
Other comprehensive income		
Valuation difference on available-for-sale securities	(8,396)	22,852
Foreign currency translation adjustment	2,953	2,845
Total other comprehensive income	(5,443)	25,698
Comprehensive income	476,407	528,440
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	476,407	528,440

## Consolidated statements of changes in net assets

## (1) Fiscal year ended March 31, 2023

(Thousands of yen)

	Shareholders' equity					Accumulated other comprehensive income			Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholder's equity	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	1,018,126	564,725	7,826,337	(154,168)	9,255,020	35,964	7,607	43,571	9,298,591
Changes during period									
Dividends of surplus			(366,054)		(366,054)				(366,054)
Profit attributable to owners of parent			481,850		481,850				481,850
Purchase of treasury shares				(73)	(73)				(73)
Disposal of treasury shares									
Net changes in items other than shareholders' equity						(8,396)	2,953	(5,443)	(5,443)
Total changes during period	—	—	115,796	(73)	115,722	(8,396)	2,953	(5,443)	110,279
Balance at end of period	1,018,126	564,725	7,942,134	(154,242)	9,370,743	27,567	10,560	38,127	9,408,871

## (2) Fiscal year ended March 31, 2024

(Thousands of yen)

	Shareholders' equity					Accumulated other comprehensive income			Total net assets
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholder's equity	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	1,018,126	564,725	7,942,134	(154,242)	9,370,743	27,567	10,560	38,127	9,408,871
Changes during period									
Dividends of surplus			(244,147)		(244,147)				(244,147)
Profit attributable to owners of parent			502,741		502,741				502,741
Purchase of treasury shares				(100)	(100)				(100)
Disposal of treasury shares		5,416		2,689	8,106				8,106
Net changes in items other than shareholders' equity						22,852	2,845	25,698	25,698
Total changes during period	—	5,416	258,593	2,589	266,599	22,852	2,845	25,698	292,298
Balance at end of period	1,018,126	570,142	8,200,727	(151,653)	9,637,343	50,419	13,406	63,826	9,701,169

## Consolidated statements of cash flows

(Thousands of yen)

	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
<b>Cash flows from operating activities</b>		
Profit before income taxes	790,280	693,501
Depreciation	531,326	522,671
Increase (decrease) in provision for bonuses	(49,084)	(4,435)
Increase (decrease) in provision for bonuses for directors (and other officers)	(18,721)	(18,614)
Increase (decrease) in allowance for doubtful accounts	(317)	518
Increase (decrease) in retirement benefit liability	(14,449)	3,723
Decrease (increase) in retirement benefit asset	2,857	(30,974)
Interest and dividend income	(4,252)	(3,913)
Interest expenses	17,229	18,533
Foreign exchange losses (gains)	(178)	239
Loss (gain) on sale of property, plant and equipment	(59)	—
Loss on retirement of property, plant and equipment	1,258	12,768
Decrease (increase) in trade receivables	217,503	(327,574)
Decrease (increase) in inventories	17,797	156,206
Increase (decrease) in trade payables	(663,654)	484,907
Other, net	251,818	(15,345)
Subtotal	1,079,356	1,492,211
Interest and dividends received	4,251	3,913
Interest paid	(17,757)	(17,784)
Income taxes paid	(881,019)	(153,939)
Income taxes refund	—	222,585
Net cash provided by (used in) operating activities	184,831	1,546,985
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(677,670)	(1,546,399)
Proceeds from sale of property, plant and equipment	65	—
Payments for retirement of property, plant and equipment	(3,844)	(11,493)
Purchase of intangible assets	(61,936)	(5,984)
Payments for asset retirement obligations	—	(251)
Other, net	(706)	(5,388)
Net cash provided by (used in) investing activities	(744,092)	(1,569,517)
<b>Cash flows from financing activities</b>		
Net increase (decrease) in short-term borrowings	200,000	—
Proceeds from long-term borrowings	200,000	1,200,000
Repayments of long-term borrowings	(259,600)	(162,200)
Repayments of lease liabilities	(26,841)	(27,931)
Purchase of treasury shares	(73)	(100)
Dividends paid	(366,053)	(244,147)
Net cash provided by (used in) financing activities	(252,568)	765,620
Effect of exchange rate change on cash and cash equivalents	2,146	3,987
Net increase (decrease) in cash and cash equivalents	(809,683)	747,075
Cash and cash equivalents at beginning of period	3,085,883	2,276,200
Cash and cash equivalents at end of period	2,276,200	3,023,275



## Segment Information

## (1) For the Year ended March 31, 2023

(Thousands of yen)

	Reportable segments			Others	Total	Reconciling items	Per consolidated financial statements
	Antimony products	Atomized metal powders	Reportable segments				
Sales							
Revenues from external customers	9,737,510	6,154,323	15,891,834	31,549	15,923,384	—	15,923,384
Transactions with other segments	—	61,388	61,388	1,545	62,933	(62,933)	—
Net sales	9,737,510	6,215,712	15,953,222	33,095	15,986,317	(62,933)	15,923,384
Operating profit (loss)	781,048	(11,109)	769,938	21,985	791,923	11,052	802,976
Assets	6,720,300	7,198,494	13,918,794	35,129	13,953,923	—	13,953,923
Other items							
Depreciation	170,659	359,300	529,960	1,366	531,326	—	531,326
Increase in property, plant and equipment and intangible assets	183,816	486,757	670,574	—	670,574	—	670,574

※The above-mentioned "Others" category is a real estate lease business, etc., not included in the reportable segments.

## (2) For the Year ended March 31, 2024

(Thousands of yen)

	Reportable segments			Others	Total	Reconciling items	Per consolidated financial statements
	Antimony products	Atomized metal powders	Reportable segments				
Sales							
Revenues from external customers	8,274,641	7,282,979	15,557,621	31,738	15,589,359	—	15,589,359
Transactions with other segments	2,256	53,337	55,593	1,570	57,164	(57,164)	—
Net sales	8,276,898	7,336,316	15,613,214	33,309	15,646,523	(57,164)	15,589,359
Operating profit (loss)	291,075	337,452	628,527	22,901	651,429	23,058	674,487
Assets	6,750,577	9,088,295	15,838,873	35,549	15,874,422	—	15,874,422
Other items							
Depreciation	166,430	354,921	521,351	1,319	522,671	—	522,671
Increase in property, plant and equipment and intangible assets	197,817	1,414,568	1,612,386	1,740	1,614,126	—	1,614,126

※The above-mentioned "Others" category is a real estate lease business, etc., not included in the reportable segments.